

D. José Luis Rodríguez Zapatero Presidencia del gobierno Complejo de la Moncloa Avda. Puerta de Hierro, s/n. 28071 Madrid Spain

Copy to: D. José Enrique Serrano, Chief of Staff of the Presidency

23rd December 2010

Dear President

Subject: Proposed retroactive reduction of 661 tariff for existing investments

The Institutional Investors Group on Climate Change (IIGCC) is the European network for institutional investors to promote the assessment and active management of the investment risks and opportunities associated with climate change. The group represents over 65 investors, including many of the largest pension funds in Europe, and therefore millions of public sector pension fund beneficiaries.

We refer to a letter we wrote to you on 23rd June expressing our concerns about proposed retroactive reductions to the 661 tariff or annual caps in generating hours for existing investments in solar photovoltaic (PV) projects. Supported by Spain's ambitious and cleverly designed public policies on renewable energy, our members and other investors have made substantial investments in Spanish solar photovoltaic (PV) projects in recent years.

We are writing to you again in regards to indications that the government is preparing a Royal Decree Law that would include such retroactive changes on PV installations.



As with all infrastructure related investments, investments in renewable energy projects are very long-term and only possible if assisted by policies that support a relatively safe long-term assessment of expected risks and returns. Where the credibility of support mechanisms for existing investments is called into question, future private investment in renewable energy will be severely curtailed and/or the price of raising capital for these investments will increase.

Therefore, such retroactive changes would seriously hamper the wider prospects of attracting large scale private investment to the renewable energy sector. Many investors will put on hold, in some cases indefinitely, their review of renewable investment opportunities not just in Spain but globally.

We recognise that the Spanish government must address its fiscal situation and challenges in the energy sector. However, we would like to emphasise that retroactive changes to the 661 tariff for <u>existing</u> investments would result in substantial loss of confidence in Spain's willingness to live up to commitments it has made, as well as losses for investors in your country. It would also lead investors to reassess risks associated with investing in Spain where the Spanish government could again in the future change the rules.

The policy success that Spain has achieved in bringing down technology costs of new investments clearly justifies changes to tariff structures for future investments. Tariffs offered as the basis for new investments should always reflect the costs involved. However, the step currently under consideration would seriously hamper the wider prospects of attracting large scale private investment to the renewable energy sector and foreign investment in Spain more generally. It would also have consequences for investment in renewable energy more widely in the EU as well as globally.

On behalf of the IIGCC membership, we therefore urge the Spanish government to consider such steps carefully and to be aware of the implications of making retrospective policy changes. We would also ask the Spanish government to consult with investors on how to minimise the risks for investors when considering changes to the regulations in the energy sector.

Yours sincerely,

On behalf of the IIGCC,

Ole Beier Sørensen

Chairman, IIGCC, and Chief of Strategy and Analysis, ATP

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IIGCC Membership, December 2010

Alfred Berg

Amundi

APG Asset Management

ATP

Aviva Investors

Baptist Union of Great Britain

BBC Pension Trust

Bedfordshire Pension Fund

BlackRock

BMS World Mission

BNP Paribas Investment Partners

BTPS

CB Richard Ellis Investors CCLA Investment Management

Central Finance Board of the

Methodist Church
Church Commissioners for England

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Climate Change Capital

Co-operative Asset Management

Corporation of London Pension Fund

Earth Capital Partners

Environment Agency Pension Fund

Environmental Technologies Fund

Ethos Foundation

F&C Management Ltd

First Swedish National Pension Fund

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Generation Investment Management LLP

Good Energies

Greater Manchester Pension Fund

Grosvenor Fund Management

Henderson Global Investors

Hermes

HgCapital

HSBC Investments

Hudson Clean Energy

Impax Asset Management
Insight Investment

Invicta Capital

Joseph Rowntree Charitable Trust

Kent County Council Pension Fund

London Borough of Hounslow Pension Fund

London Borough of Islington Pension Fund

London Borough of Newham Pension Fund

London Pensions Fund Authority

Merseyside Pension Fund

Northern Trust

Osmosis Investment Management

PGGM Investments

PKA

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Scottish Widows Investment Partnership

Schroders

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